



MARISA ELLIOTT, CPC, CDEO, CHONC, RH-CBS, AAPC FELLOW
Consultant, Data Integrity and Compliance

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As a Fellow of the American Academy of Professional Coders, Marisa offers a range of expertise in the area of professional service revenue cycle management, coding, auditing and education. She has spent the past sixteen years working in a variety of settings as a manager, a coder and as an educator. Having worked in all aspects of the revenue cycle, Marisa is able to apply a critical eye and mind to projects.

Marisa has experience working with a multitude of specialties, including cardiology, plastic surgery, hematology/oncology, orthopedics, trauma, rural health clinics and general surgery, in addition to evaluation and management in all specialties. She is a certified Hematology and Oncology coder (CHONC), a Rural Health Coding and Billing Specialist (RH-CBS), and has experience working in tribal health reimbursement. In addition, she is a Certified Documentation Expert Outpatient (CDEO).

Utilizing her knowledge, Marisa assists both providers and coders in maintaining data integrity, in optimizing reimbursement and payment opportunities and in ensuring compliance. Her recent activities have focused on documentation improvement with physicians and Advanced Practice Professionals (APPs), and on providing coding/billing guidelines and documentation improvement education to a residency program. She is experienced in training on ICD-10 changes and guidelines, HCC and risk adjustment, and has assisted in the development of a care management program. Marisa has assisted practices in obtaining Patient Center Medical Home (PCMH) designation and in completing HIPAA and compliance training. Marisa's additional experience includes:

- Key role in the implementation of Electronic Medical Records. Activities included the management of and creation of physician documentation templates for a streamlined transition, and assisting with diagnosis code capture and front-end edits. Worked on practice transformation during the EHR transition, serving as a super user and an application expert on athenaCollector®.
- Oversaw both front- and back- end revenue cycle management for a regional multi-hospital system. Analyzed monthly metrics for areas of concern in coding, denials management, fee schedule accuracy and reimbursement inaccuracy.
- Decreased days in accounts receivable for professional services with focus on compliance of timely documentation policies, coding capture and submission, and implementation of standardized workflow for aging A/R.
- Assisted in the implementation of patient self-service software for a streamlined check-in process, as well as an application for physicians to simplify clinical workflow in Inpatient, Outpatient, and Surgical settings and to ensure charge capture.
- Ongoing audits to verify risk analysis within the revenue cycle on both coding and documentation and back end edits, ensuring timely turnaround. Audit activities for one Emergency Department identified deficiencies in coding that aided in the capture of \$500,000 in net collection.
- Participated in and lead compliance and risk task groups to ensure proper auditing and education according to the then current OIG work plan. Co-created an electronic audit tool to standardize score cards, education, and timelines.
- Created and maintained weekly regional update and compliance webinars, eligible for CEU's.

Marisa has experience working with a variety of systems in the revenue cycle arena, in a coding/billing capacity and clinical documentation including Allscripts™, Epic, eClinicalWorks, RPMS, and athenaCollector®.

Marisa is a member of the American Academy of Professional Coders (AAPC), Michigan Medical Billers Association (MMBA), and the Association for Rural & Community Health Professional Coding (ARHPC). She chairs events for the Eastern Chapter of MMBA and serves as a speaker for chapters throughout the state on their behalf.
